

Search Engine Optimisation

Maximise Your Business Potential Online

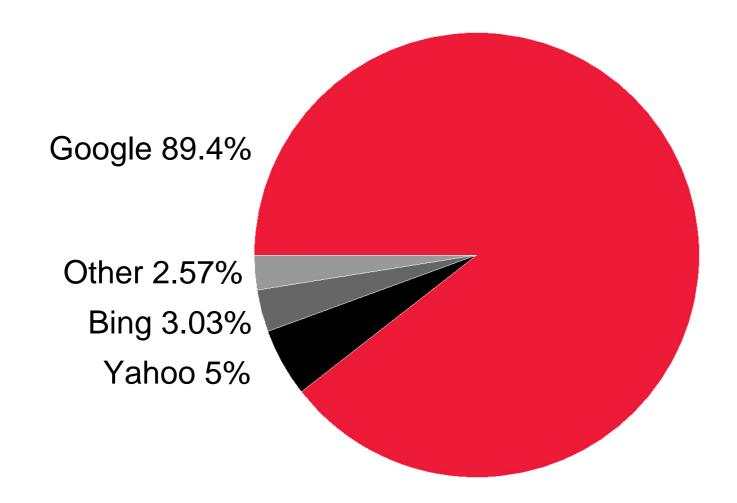
July 2010

Agenda

- Indexing
- Web Page Optimisation
- Keyword Research
- Link Building
- Blogging
- Video
- Local Search



Search Engine Market Share





Are You Getting Indexed?

Web Images Videos Maps News Shopping Mail more ▼

ian@ianlockwood.net | Web History | Settings ▼ | Sign out



site:www.blabyelectrical.co.uk

Search

Advanced search

SafeSearch off ▼



▼ More

The web

Pages from the UK

More search tools

Your search - site: www.blabyelectrical.co.uk - did not match any documents.

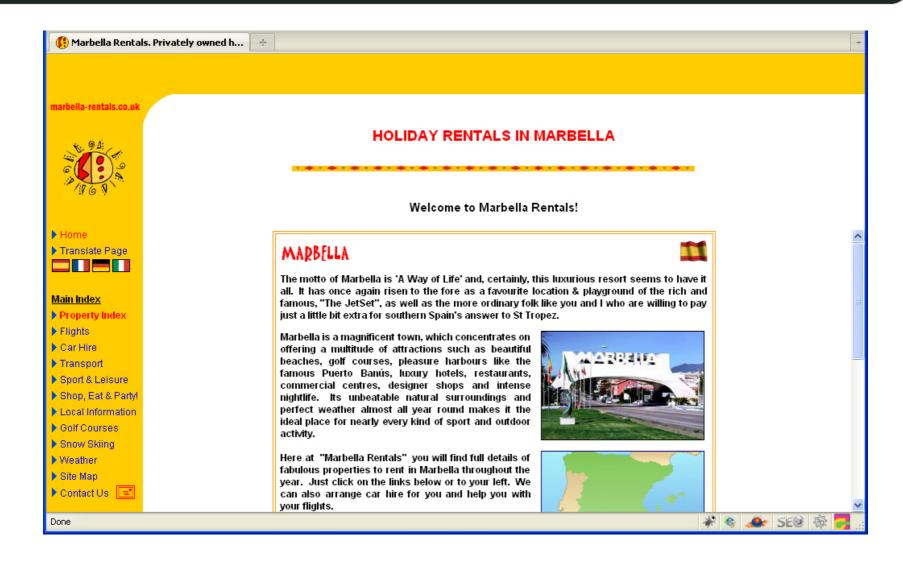
Suggestions:

- Make sure all words are spelled correctly.
- Try different keywords.
- Try more general keywords.

Google Home Advertising Programmes Business Solutions Privacy About Google



Roadblock: Frames



Roadblock: Flash



Roadblock: JavaScript



Roadblock: JavaScript

```
Source of: http://www.motifs.co.uk/ - Mozilla Firefox
File Edit View Help
<img src="../mimages/motifssmall.jpg" width="320"
height="58"><b>2010 - our 12th year on the internet!
</b><br><a href="http://motifs.co.uk/blog/">blog</a>
\langle tr \rangle
<h5><img src="../mimages/telephone.gif" width="21" height="15"
alt="telephone">  0845 0049733</h5>
<h5><imq src="../mimages/mail.gif" width="22" height="15"
border="0" alt="Email">     & href="mailto:sales@motifs.co.uk">EMAIL MOTIFS</a></h5>
<h5><img src="../mimages/trolley.gif" height="20" width="20"
alt="shopping trolley">    & href="../products/basket.php">REVIEW BASKET</a></h5>
<h5><img src="../images/mail2any.jpg" width="16" height="15"
alt="Contact" border="0" />    <a href=".../products/contact.php">CONTACT US</a></h5>
  &img src="../mimages/creditcards.jpg" alt="pay by
credit card or PayPal">
\langle tr \rangle
<hr width="800" noshade color="#0000FF">
\langle tr \rangle
                        <script type="text/javascript" src="menu/data.js"></script>
</div>
Line 25, Col 6
```

Other Roadblocks

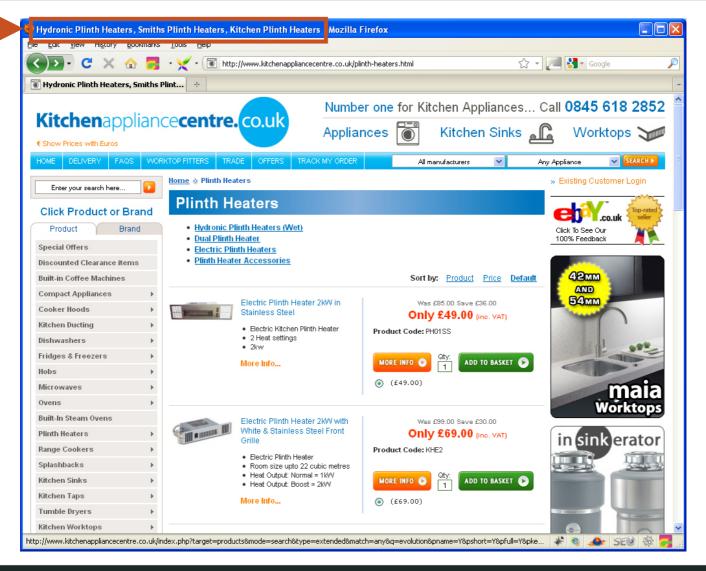
- Pop-up windows
- Text as graphics
- Robots.txt
- Re-directs
- Password protected content





www.boom-online.co.uk

Title Tag Importance



Title Tag Importance

Web Images Videos Maps News Shopping Mail more ▼

ian@ianlockwood.net | Web History | Settings ▼ | Sign out



plinth heaters

Search

About 58,600 results (0.17 seconds)

Advanced search





The web

Pages from the UK

All results

Fewer shopping sites More shopping sites

More search tools

Buy Plinth Heaters Range

Sponsored links

www.e-tradecounter.co.uk Dimplex at Trade Prices Free delivery on the PLX Range

Plinth Heaters at Amazon

Amazon.co.uk/kitchen Low Prices on Plinth heaters Free UK Delivery on Amazon Orders

Kitchen Plinth Heaters

Kitchenappliancecentre.co.uk Buy Plinth Heaters from £49 inc VAT Large Stocks - Next Day Delivery!

Shopping results for plinth heaters



2.4KW Plinth Heater C/w 3 Fascias

£80.78 new - QVS Electrical Wholesale ..

Black Hydronic Central Heating Plinth Heater SS3W - Max. 0.9kW (... £145.63 new - Astra247 com

Plinth Heater and cooling fan 2kw stainless steel kickspace heating £58.00 new - screwmaster co.uk

Hydronic Plinth Heaters, Smiths Plinth Heaters, Kitchen Plinth Heaters 🖫 -

Smiths Hydronic Plinth Heaters and Electric Plinth Heaters. Large Stocks - Fast UK Delivery inc. Ireland & Channel Islands - Never Been Beaten on Price! www.kitchenappliancecentre.co.uk/plinth-heaters.html - Cached - Similar

[PDF] Plinth Heater by Wickes 🔅

File Format: PDF/Adobe Acrobat - Quick View

Efficient and discreet, the Wickes Plinth Heater is designed to replace a ... Both the Wickes Central Heating and Electric Plinth Heaters have a heat output ...

www.wickes.co.uk/content/ebiz/wickes/resources/images/.../81.pdf - Similar

Sponsored links

SafeSearch off v

Kitchen Plinth Heaters

Dimplex, Consort & Creda Plinth Heaters. View And Buy Online. www.Dealec.co.uk/PlinthHeaters

Buy plinth heaters

Huge choice of heaters at trade prices with Fast UK delivery www.astra247.com

Plinth Heaters

Quality Energy Efficient Space Saving Plinth Heaters. www.GreenedHouse.net/PlinthHeaters

Discount Heating UK

Plinth Heaters Great Prices And Fast UK Delivery! www.DiscountedHeating.co.uk England

Plinth Heater

Find Plinth Heater at hundreds of UK retailers! BizRate.co.uk

Plinth Heaters

Search for Plinth Heaters Find Plinth Heaters Ask.com





Title & Meta Tags

```
🐸 Source of: http://www.kitchenappliancecentre.co.uk/plinth-heaters.html - Mozilla Firefox
File Edit View Help
<!DOCTYPE html PUBLIC "-/W3C//DTD XHTML 1.0 Transitional//EN" "http://www.w3.org/TR/xhtml1</pre>
/DTD/xhtml1-transitional.dtd">
<html xmlns="http://www.w3.org/1999/xhtml">
<head>
<meta http-equiv="Content-Type" content="text/html: charset=iso-8859-1" />
<meta name="description" content="Smiths Hydronic Plinth Heaters and Electric Plinth Heaters.
Large Stocks - Fast UK Delivery inc. Ireland & Channel Islands - Never Been Beaten on Price!" />
<meta name="keywords" content="Smiths Hydronic Plinth Heater, Smith Plinth Heaters, Smiths Space
Saver, Kitchen Plinth Heaters, Kick Space Heaters, SS3 Heater, SS5 Plinth Heater, SS7, SS9, SS3W,
SSSW, SS7W, SS7W, SS9W, Hydronic Plinth heater, Plinth Kick Space, Smiths Heaters, Smiths " />
<meta name="author" content="CS-Cart.com" />
<base href="http://www.kitchenappliancecentre.co.uk/" />
<script type="text/javascript" src="/classes/scripts/compressed.js"></script>
<title>Hydronic Plinth Heaters, Smiths Plinth Heaters, Kitchen Plinth Heaters</title>
<!ink href="favicon.ico" rel="shortcut icon" />
<link href="/skins/default orange/customer/styles.css" rel="stylesheet" type="text/css" />
<link href="/skins/default orange/customer/jquery.css" rel="stylesheet" type="text/css" />
<script type="text/javascript" language="javascript 1.2">
//<![CDATA[
var index script = 'index.php';
var image index = 'image.php';
var target name = 'target';
var mode name = 'mode';
var action name = 'action';
```

Keyword Density

 The percentage of all the text on a page represented by a word or phrase

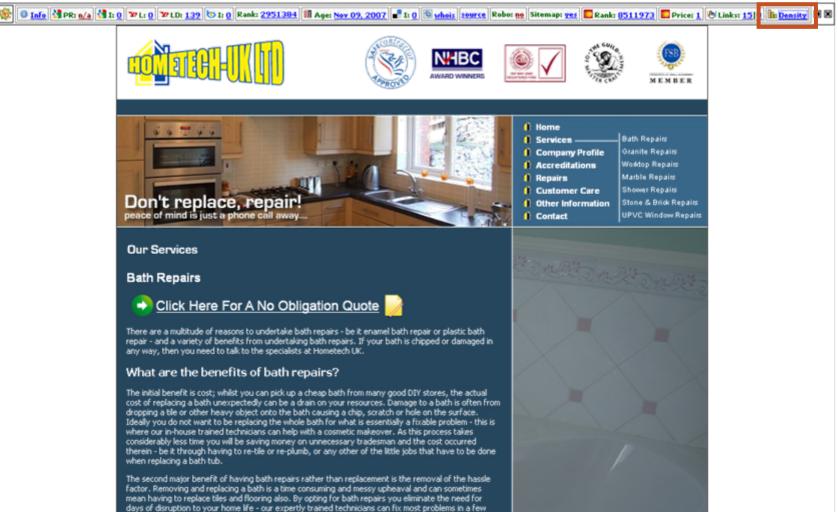
 How a search engine understands what a page is "about"

2% to 10% target

Checking Keyword Density

www.seoquake.com





Keyword Density

T	Total 2 word phrases: 26							
ı					Load Google keywords data			
ı.	Keyword	Found in	Repeats	Density	Search volume ②	Approx Avg Search Volume ②	Estimated Avg. CP	
X	<u>bath repairs</u>	T, K, D	13	4.74	n/a	n/a	n/a	
ľ	<u>hometech uk</u>		5	1.82	n/a	n/a	n/a	
	<u>a bath</u>		5	1.82	n/a	n/a	n/a	
	<u>bath is</u>		4	1.46	n/a	n/a	n/a	
	at hometech		4	1.46	n/a	n/a	n/a	
	<u>bath repair</u>	T, K, D	3	1.09	n/a	n/a	n/a	
	replacing a		3	1.09	n/a	n/a	n/a	
	the bath		3	1.09	n/a	n/a	n/a	
	<u>bath tub</u>		3	1.09	n/a	n/a	n/a	
	company profile		2	0.73	n/a	n/a	n/a	
	<u>customer care</u>		2	0.73	n/a	n/a	n/a	
	other information		2	0.73	n/a	n/a	n/a	
	<u>your bath</u>	D	2	0.73	n/a	n/a	n/a	
	<u>damage to</u>		2	0.73	n/a	n/a	n/a	
	tile or		2	0.73	n/a	n/a	n/a	
	<u>a chip</u>		2	0.73	n/a	n/a	n/a	
	<u>chip scratch</u>		2	0.73	n/a	n/a	n/a	
	scratch or		2	0.73	n/a	n/a	n/a	
	trained technicians		2	0.73	n/a	n/a	n/a	
	technicians can		2	0.73	n/a	n/a	n/a	
	having to		2	0.73	n/a	n/a	n/a	
	the hassle		2	0.73	n/a	n/a	n/a	
	<u>hassle factor</u>		2	0.73	n/a	n/a	n/a	
	<u>can fix</u>		2	0.73	n/a	n/a	n/a	
	the technicians		2	0.73	n/a	n/a	n/a	
	carry out		2	0.73	n/a	n/a	n/a	
B								

Structuring Content

- Heading tags emphasise keywords
- Also use bold and italics for emphasis



Anchor Text

- Anchor text is the visible hyperlinked text on the page
- Can be used to strengthen keyword density
- Anchor text phrases should include your key search terms. Example:
 - Bad: For kitchen worktop repairs, click here
 - Good: Kitchen worktop repair information

Finding Relevant Words & Phrases

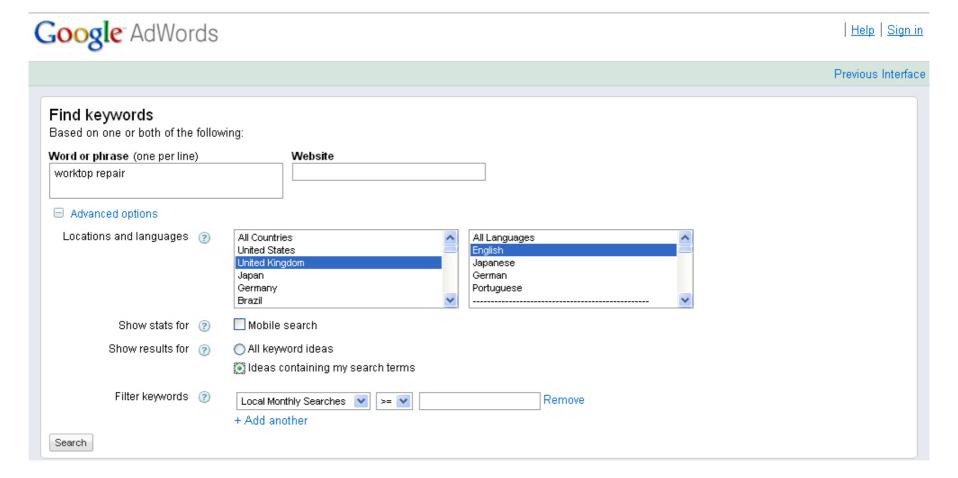
- No point being no.1 for a phrase nobody searches for
- Aiming for highly-popular phrases may be difficult or deliver poor ROI
- Do the chosen phrases convert?
 - Traffic is pointless without sales!



Aim For The Top

Position	Click Through Rate
1	42.30%
2	11.92%
3	8.44%
4	6.03%
5	4.86%
6	3.99%
7	3.37%
8	2.98%
9	2.83%
10	2.97%
11	0.66%
21	0.29%

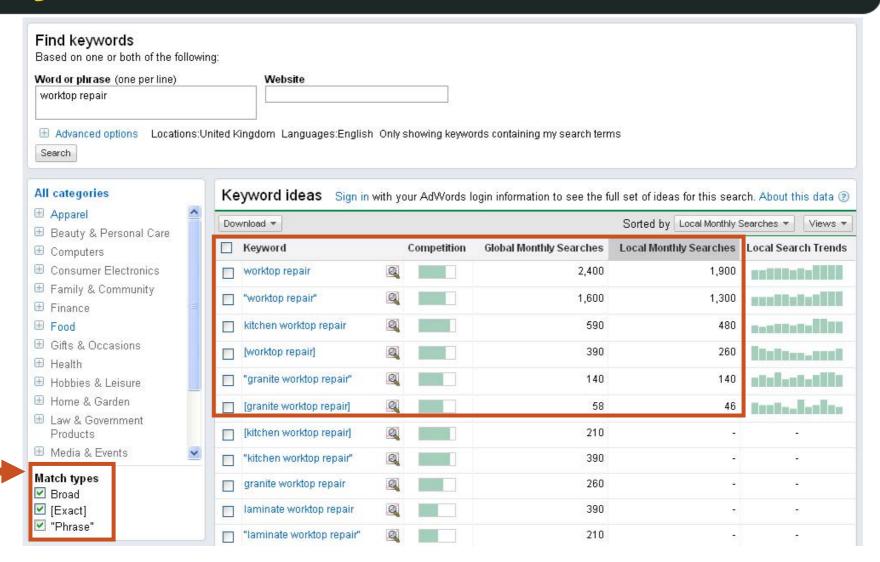
Keyword Research



https://adwords.google.com/select/KeywordToolExternal



Keyword Research



Keyword Research





Everything



The web Pages from the UK

More search tools

intitle:"Worktop repair" About 215 results (0.17 seconds)

Search

Advanced search

Sponsored links

Worktop Repair UK

www.plastic-surgeon.co.uk/worktops Chipped? Cracked? Damaged? Burnt? Full Nationwide Repair Service

Laminate Wood Repair kit

www.repairproducts.co.uk Scratches, Chips, Glue, Rot Wood Laminate, Wood, Worktops Touch up

Worktop Repair - Chips, scratches, cuts, dents and cracks ... :

Plastic Surgeon worktop repairs completed quickly and professionally to any material. Complete restoration service for laminate, stone or wood.

www.plastic-surgeon.co.uk/Services/.../WorktopRepair.aspx - Cached - Similar

Worktop Repair 😭

When a work surface needs attention, call on Plastic Surgeon to assess the damage and restore it to new in hours. Whether it's a chip, crack or a stain, ... www.plastic-surgeon.co.uk/Landing/WorktopRepair.aspx - Cached

Laminate Worktop Repair - DIYnot.com - DIY and Home Improvement 🔅

9 posts - 4 authors - Last post: 2 Jul 2007

Hi Is there any way to repair a chip in a laminate worktop? I have a black laminate worktop and on the join a chip has suddenly appeared ...

www.diynot.com > Forums - Cached - Similar

Kitchen worktop repair - 30 Jan 2010 Worktop repair - 5 Sep 2007

More results from divnot.com »

SafeSearch off v

Sponsored links

Worktop Repair

We Repair Chips, Scratches & Cracks to your Worktop. Enquire Now Hometech-uk-ltd.co.uk

Damage Repair Specialists

Interior and exterior building damage repair. Worktops, tiles. www.profixrepairs.co.uk

Bath Re-Enamelling

Chip Repairs to almost any surface Serving SE of England 0800 849 8069 WWW.BATHGLAZE.COM England

Granite Top Repairs

Chips, Scratches, Cracks Repaired Quick and Effectively 01707 661190 www.MarbleMasterUk.com

Worktop Repair

Get deals on diy materials & tools Feed your passion on eBay.co.uk! www.ebay.co.uk/diy





Case Study: Injury Compensation

- Keyword research tools return hundreds of terms for any given topic, e.g. "no win no fee", "accident claim", "personal injury" etc.
- Millions of sites compete for these visitors:

- "no win no fee": 4.5m sites

– "accident claim": 6m sites

– "personal injury": 36m sites

 Best terms: Enough people searching but few enough competing websites.





Case Study: Injury Compensation

Keywords	Search Count per month	Total Search Results	Competitors with term in Title tag	Pages with exact phrase in text
Accident claim	756,000	6,000,000	18,800	667,000
Accident claim expert	11,300	1,370,000	605	3,750
Road traffic accident compensation	240	1,500,000	352	831
Whiplash injury compensation	170	365,000	316	5,000
Work accident compensation claim	490	1,260,000	37	738
Industrial injury compensation	140	1,330,000	79	9,830
Whiplash injury claim UK	8	327,000	0	1
Whiplash compensation award	8	102,000	1	3

Case Study: Injury Compensation

Keywords	Search Count per month	Total Search Results	Competitors with term in Title tag	Pages with exact phrase in text
Accident claim	756,000	6,000,000	18,800	667,000
Accident claim expert	11,300	1,370,000	605	3,750
Road traffic accident compensation	240	1,500,000	352	831
Whiplash injury compensation	170	365,000	316	5,000
Work accident compensation claim	490	1,260,000	37	738
Industrial injury compensation	140	1,330,000	79	9,830
Whiplash injury claim UK	8	327,000	0	1
Whiplash compensation award	8	102,000	1	3

Keyword Examiner



www.keywordexaminer.com



Why Are Links Important?

- Key to Google's algorithm:
 - Indicator of value: PageRank

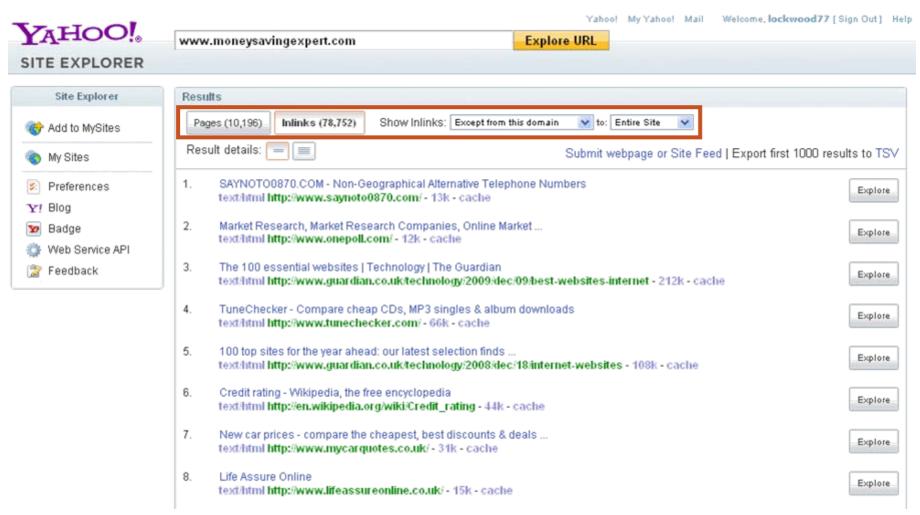


- Indicator of relevance: Anchor text
- Best links from:
 - Highly trusted sites
 - Pages with relevant content
 - Your keywords as anchor text





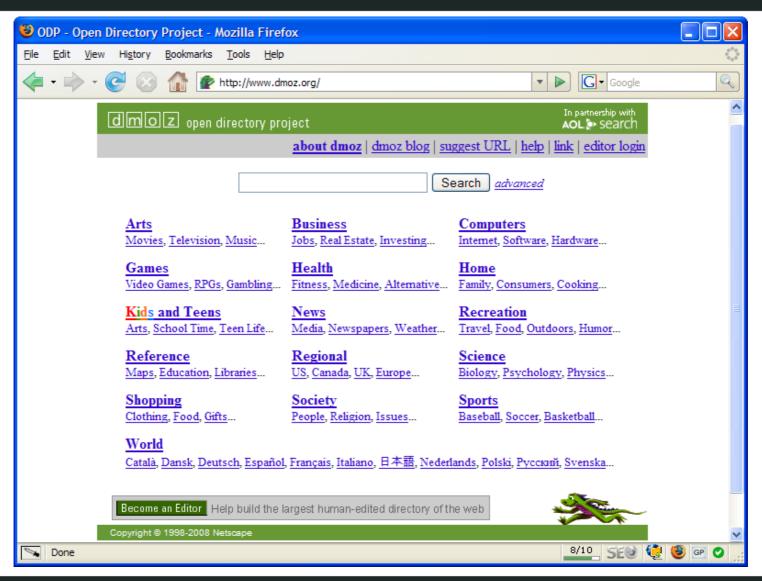
Who Links to You?



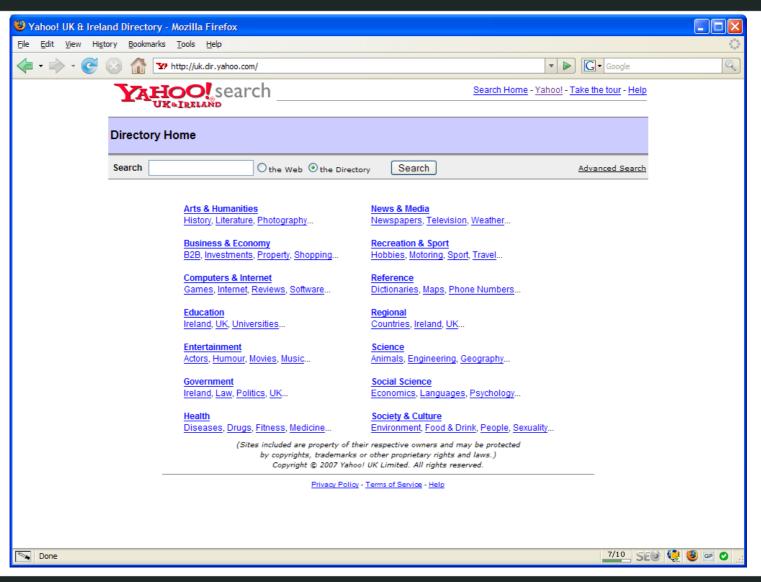
linkdomain:mysite.com



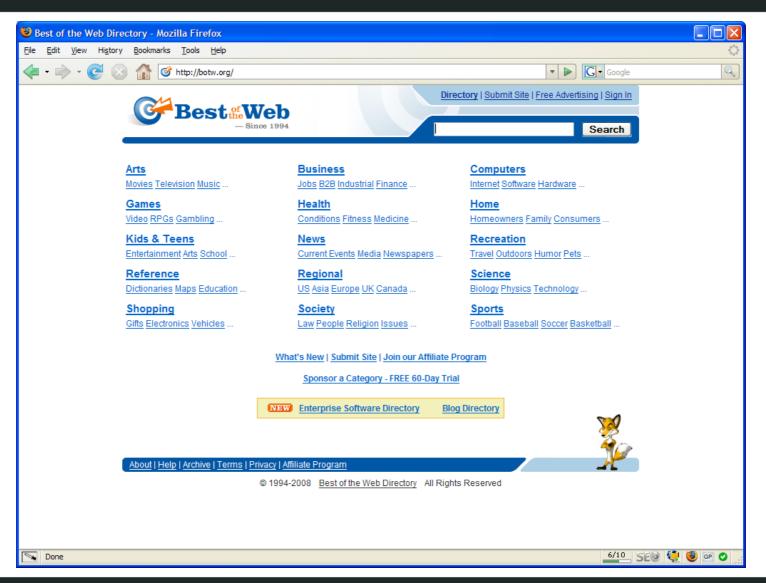
Major Directories



Major Directories



Major Directories





Blogging

Quality content

- Regular
- Part of the community
- Syndication

Blogging



POSTED BY STEPHANIE LEVY AT 12:05 PM LABELS: ARTISTS WHO BLOG, HEATHER MOORE, INTERVIEW



A STUDIO WITH A VIEW

JULY 25, 2008

heather moore: artists who blog

This week's interview is with South African designer and illustrator Heather Moore, otherwise known as Skinny laMinx. Heather makes beautiful designs for textiles, ceramics, and home decor and is also a contributor for the Elle Decor SA blog. You can see a wide variety of her multi-faceted work in her portfolio as well as in her Etsy shop. Heather just recently sold her 1000th item on Etsy, so congratulations and much continued success!

WELCO



like to in

see new

fresh tal

series "a

reading

VIEW MY

WOW! her work is amazing. i just posted some of my favorite blogs i'm going to edit right now and add heather's to the list.

happy weekend to you stephanie.

JULY 25, 2008 3:06 PM

10 COMMENTS:

aimee said...

Anonymous said...

I LOVE Heather's artwork and always enjoy reading her blog. (And I am in AWE of her paper cuttings! Give a workshop, Heather!)

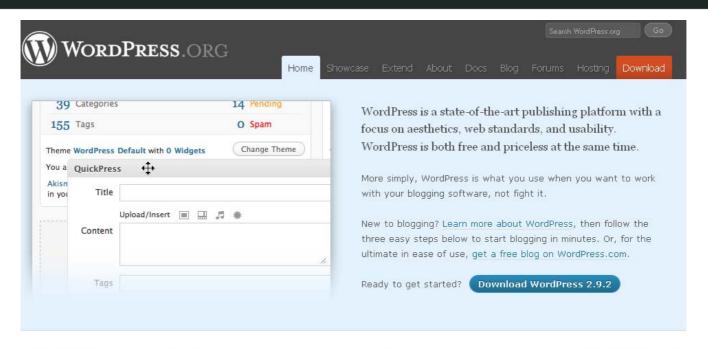
JULY 25, 2008 4:35 PM

e decor8 said...

Fabulous post and Heather you are so pretty!



Blogging: WordPress



WordPress Books From the Blog

WordPress 3.0, Beta 2



Following the successful post-WordCamp San Francisco code sprint, we are now ready to release the second beta of WordPress 3.0. Things to test: Revised menu user interface Changes to the WordPress exporter and importer to make it more flexible Already have a test install that you want to switch over to the beta? Try the beta tester plugin. Testers, don't...

It's Easy As...

- Find a Web Host and get great hosting while supporting WordPress at the same time.
- Download & Install WordPress with our famous 5-minute installation.
- Consult the Documentation and become a WordPress expert yourself.

WordPress Users



Report a Site Bug | Privacy | GPL | See also: WordPress.com | WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.com | WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.com | WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | Fan WP on Facebook | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | See also: WordPress.TV | WordCamp | WP Jobs | Matt | See also: WordPress.TV | WordCamp | WP Jobs | WP Jobs

CODE IS POETRY



WordPress



Home | About Patra | Contact | Information | Catalogues | Guarantee | Sign In

Blog Exclusive designs in exquisite fabrics



RECENT POST

Patra Selections Announces With A Range Of New Silk Dresses

Their Summer 2010 Catalogue,

Patra Selections Announces Their Summer 2010 Catalogue, With A Range Of New Silk Dresses. Thursday, April 22nd, 2010

> With summer coming up, Patra has designed a range of new dresses, which build on customer favourites to ensure your summer is spent in clothing which is both stylish and comfortable. One such summer dress featured in the new catalogue is the Noil Silk Short Sleeve Knitted Dress (see image to the left). based on the popular Noil Silk Roll Collar Blouse and which is available in raspberry

Rita Patra, Managing Director of the online and mail order silk clothing retailer, says of the new dress, "Our Noil Silk Roll Collar Blouse is really comfortable and good for the beach, as well as being smart. So we decided to turn it into a simple knitted dress, shaped so our customers could something easy-fitting





Ironbridge Fine Arts & Framing

Welcome

Glass Workshops

Artist Technician

Printing Presses

Printing Press For

Teaching Art

Sale

Contact Us

Exhibitions

Future Events

Past Events

Reviews

Links

News

Ironbridge Framing Future Events

About Us New Ironbridgeframing Website Launched Meet The Artists Art Restoration Friday, April 16th, 2010 Bespoke Framing

Welcome to the new ironbridgeframing website. Posted in Future Events | Comments Off

People of Kolkata - Arnold Scrivens Thursday, March 25th, 2010

> Ironbridge Fine Arts & Framing Exhibition by



Call US NOW: 01952 434033





Important Blog Features for SEO

- Regularly updated
- Quicker indexing

Attraction of links

- Easy on-page optimisation
- Comments





Link Request Example

From: Wayne Barker <stayfocused.wb@googlemail.com>

To: philbrotherwood@brannelastronomy.com Sent: Thursday, 29 April, 2010 13:12:13

Subject: Possible link suggestion

Hi Phil,

I have been searching the Internet recently looking for ways to promote our new site:

http://www.stayfocused.eu/

We are focused on selling top quality telescopes, ccd cameras and essential accessories like filters, mounts and eyepieces.

I came across your site - which is obviously relevant to what we sell - and I wondered if it would be possible for you to link from your site to ours. We are trying to gain as much exposure as possible - and in addition you readership will be interested in the kind of products we are selling.

http://www.stayfocused.eu/telescopes.html

http://www.stayfocused.eu/ccd-cameras.html

I hope you are able to assist us in this matter. I thank you in advance for time and consideration.

Remember, Stay Focused

Wayne Barker



www.boom-online.co.uk

Link Request Example

From: PHIL BROTHERWOOD < philbro@btinternet.com>

Date: 2 May 2010 11:10

Subject: Re: Possible link suggestion

To: Wayne Barker <stayfocused.wb@googlemail.com>

Hi Wayne

I've had a look at your site and I'm sure it will be of interest to some of our members (in fact I was actually thinking of buying a Bahtinov mask so maybe I'll give you a try.)

We'll be happy to put a link on our Links page so I'll do that in the next few days.

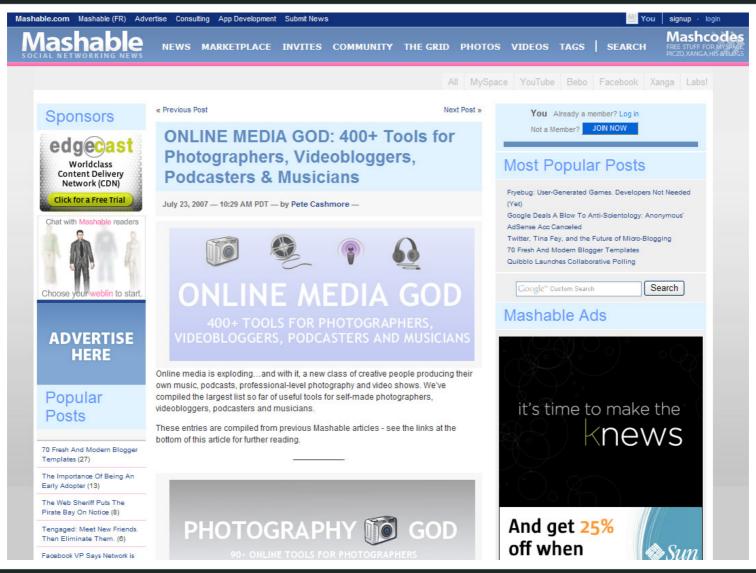
Good luck with your new site.

Regards

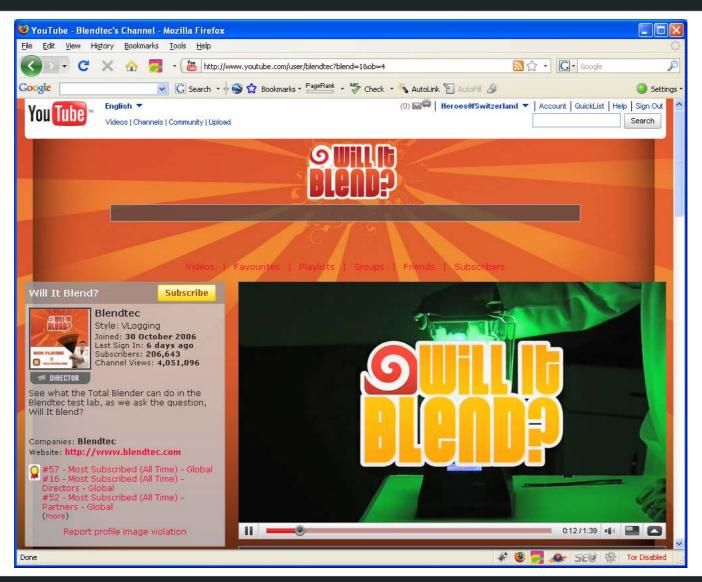
Phil



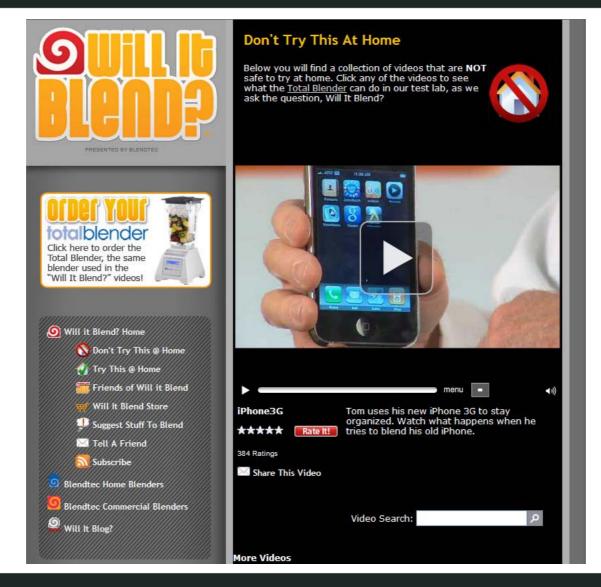
Viral Content: Resources



Viral Content: YouTube



Viral Content: Video





window repair

Search

About 13,400,000 results (0.24 seconds)

Advanced search
Sponsored link

🛂 Everything







The web

Pages from the UK

More search tools

Window Glass Repairs

Easy24HrGlazing.co.uk/WindowGlass

Expert Repairs & Replacements Call Now For An Instant Quote!

Sash Window Repair, Sash Window Renovation Specialists & UK Window ... or

The UK's leading sash **window** renovation specialists, Ventrolla offers **repair**, renovation, restoration and replacement of sash **window** and casement windows.

www.ventrolla.co.uk/ - Cached - Similar

How to Perform a Windows XP Repair Install of

Step by step Microsoft Windows XP Repair Install instructions. Warning #1 - Warning #2 - Warning #3 - Skip to Repair Install michaelstevenstech.com/XPrepairinstall.htm - Cached - Similar

Window Repair 🌣

Advice on determining whether to **repair** or replace older windows. Description of common problems and **repair** options.

www.windowrepair.com/ - Cached - Similar

Local business results for window repair near Nottingham NG9 5FU - Change location



Exec Spec Tints Ltd - www.execspec.co.uk
ATTENBOROUGH, 1 Nottingham Road, NOTTINGHAM 0115 922 9252

1 review, directions, hours, and more »

- Beeston Glazier 24 Hour Emergency Glazing www.glaziersbeeston.co.uk Middle Street, Beeston, Nottingham - 0115 936 1597 Directions and more »
- UCL Building Limited www.jclbuilding.com
 Broadoak Drive, Stapleford, Nottingham 07757 385 128
 Directions and more »
- More results near Nottingham NG9 5FU »

Videos for window repair

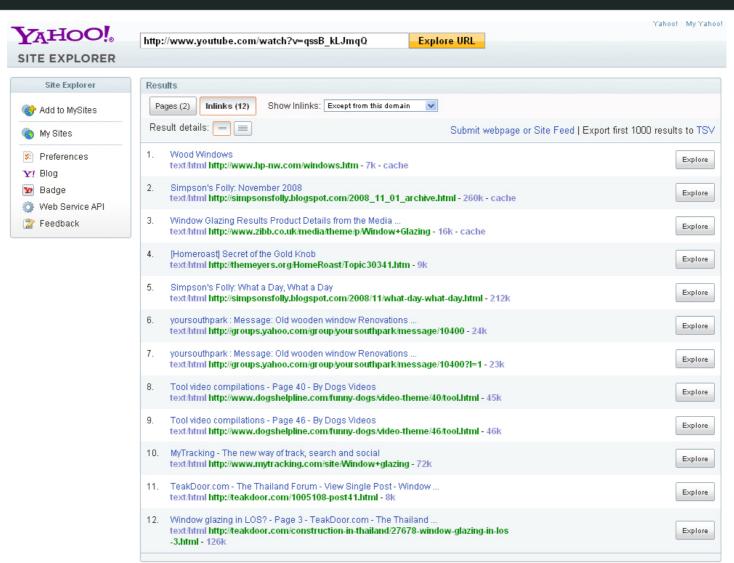


How to Repair Window Glazing 9 min - 20 Apr 2008 www.youtube.com



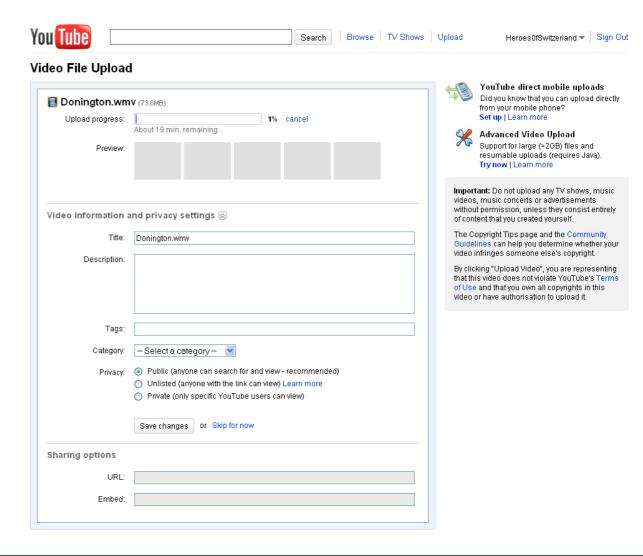
<u>Learn Basic **Window Repair**</u> 58 sec - 23 Jul 2009 www.5min.com







- Title
- Description
- **Tags**
- Links
- Sharing
 - Comments
 - Subscribers
 - Ratings
 - Embeds
 - Views



www.boom-online.co.uk



Help customers find you on Google Maps

Millions of people search Google Maps every day. A free listing on Google Maps makes it easy for them to find you.

Use Google Places to create your free listing. When potential customers search Maps for local information, they will find your business: your address, hours of operation, even photos of your shop front or products. It's easy, free and you don't need a website of your own.





Learn more about Google Places

Reach new customers on Google Maps and Google.co.uk

Local customers are already searching for the products and services that you offer. Why not make it easy for them to find you on Google search and on Google Maps? Google Places is the place to start.

Works great for businesses of any size

Whether you run a single dentist's office or dozens of coffee shops, manage all your listings from a single account.

Update your listing at any time

Use Google Places to edit your listing whenever and however you like. Your Google Maps results will be updated in a few weeks, not next year.

I am ready to help customers find me. Sign up now »

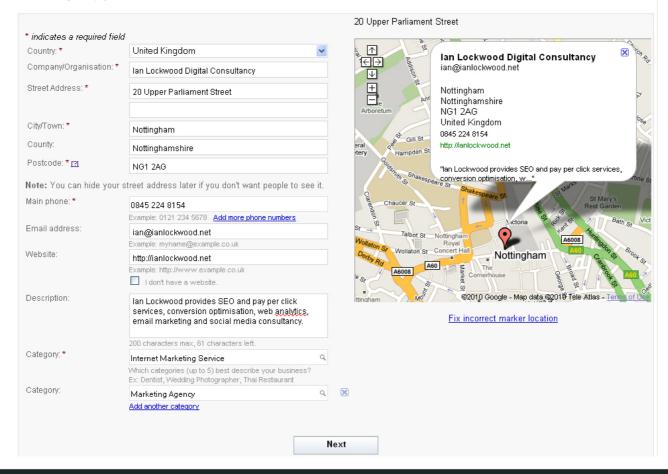


People search Google Maps for a business such as yours.



ian@ianlockwood.net | Google Account | Help | Sign out | English (United Kingdom)

This is just a first step. Enter your business information here and watch your listing take shape on the right. In later steps, you will specify categories, payment options, business hours, service areas and much more.



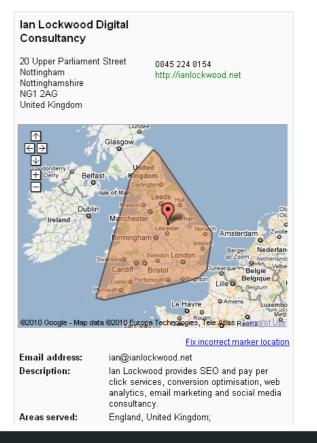


ian@ianlockwood.net | Google Account | Help | Sign out | English (United Kingdom)

Please enter some additional details about your business. If people know when you're open or can see some pictures of your business, they're more likely to visit you. All of this information is optional and can be entered at a later time if you're in a hurry to see your business appear on Google Maps.

If you'd like to skip this step, please scroll to the bottom of the page and click the 'Submit' button.

▼ Service Areas and Location Settings Does your business provide services, such as delivery or home repair, to locations in a certain area? No, all customers come to the business location (Yes, this business serves customers at their locations Do not show my business address on my Maps listing Select how your service area will be specified, either by a distance from a location point, or by a list of locations (towns, postcodes, etc.) Distance from one location Nottingham NG1 2AG, and locations withir Service area within List of areas served Add Examples: FY1 1LY or Blackpool England, United Kingdom 🔀 Areas are approximate and may not correspond to official boundaries Your service area will include areas that you enter and points in between. **▼** Hours of operations Make sure your customers know when you are open!



▼ Photos

Add flair to your listing: include photos of your products or your storefront. You can upload up to 10 photos. Please make sure that they comply with our photo submission auidelines.

 Add a photo from your computer Add Photo Browse.. Click "Browse..." to choose a file from your computer. Add a photo from the web

You have uploaded 0 of up to 10 images for this listing.

▼ Videos

Enhance your listing by associating videos about your business. To do so, upload your video on YouTube and enter the URL below. You can include up to 5 videos.

Add Video Example: http://youtube.com/watch?v=dFtfxv1JdXl

You have uploaded 0 of up to 5 images for this listing.

▼ Additional Details

Please enter any other details that you want customers to know about your business, for example:

Parking available: Yes.

Brands carried: Sony, Panasonic and Toshiba.

X

Add another

Submit

Ian Lockwood Digital Consultancy

20 Upper Parliament Street Nottingham Nottinghamshire NG1 2AG United Kingdom

0845 224 8154 http://ianlockwood.net



Email address: ian@ianlockwood.net

Description: Ian Lockwood provides SEO and pay per

click services, conversion optimisation, web analytics, email marketing and social media

consultancy.

Areas served: England, United Kingdom;

Payment types: Cheque, Invoice, Cash, Paypal

Monday: 9:00 am - 5:00 pm Hours:

Tuesday: 9:00 am - 5:00 pm

Wednesday: 9:00 am - 5:00 pm Thursday: 9:00 am - 5:00 pm Friday: 9:00 am - 5:00 pm

Saturday: Closed Sunday: Closed

Categories: Internet Marketing Service Marketing Agency

Other:



ian@ianlockwood.net | Google Account | Help | Sign out | English (United Kingdom)

How would you like to validate your listing?

For your protection, we need to verify the information you have just given us. This can be done in one of 3 ways:



We will call you at this phone number 0845 224 8154



We will send you an SMS at the following:

Mobile number: | +44 845 224 8154 | V

Operator: Select operator..



By postcard (2-3 weeks)

We will send you a postcard in the post to this address

Ian Lockwood Digital Consultancy 20 Upper Parliament Street Nottingham Nottinghamshire NG1 2AG United Kingdom

If necessary, you may specify another recipient or enter a mailstop/postbox number below. This information will not appear on Google Maps.

Contact name

lan Lockwood

By clicking 'Finish', you are authorising Google to create or update your business listing for use in Google Maps or other Google services. You are also affirming that you have the right to create this listing and that you have read and agree to Google's terms of service. There is currently no charge for creating or displaying listings. If this is a new listing or has a new address, you must verify the address via normal post or telephone before the listing is activated. See next page for instructions.

Finish

Ian Lockwood Digital Consultancy

20 Upper Parliament Street Nottingham Nottinghamshire NG1 2AG United Kingdom

0845 224 8154 http://ianlockwood.net



Email address: ian@ianlockwood.net

Description: Ian Lockwood provides SEO and pay per

click services, conversion optimisation, webanalytics, email marketing and social media

consultancy.

Cheque, Invoice, Cash, Paypal Payment types: Hours:

Monday: 9:00 am - 5:00 pm Tuesday: 9:00 am - 5:00 pm Wednesday: 9:00 am - 5:00 pm Thursday: 9:00 am - 5:00 pm Friday: 9:00 am - 5:00 pm

Saturday: Closed Sunday: Closed

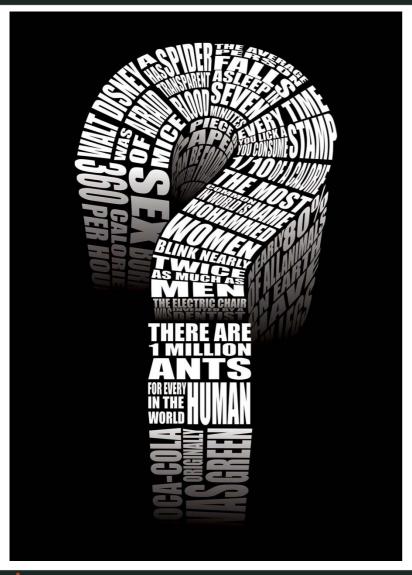
Tips For Local Optimisation

- No spam!
- As much info as possible, including images & videos
- SEO'd website
- Specific categories
- Entries in other local directories
- Reviews





Questions?



- www.boom-online.co.uk
- 0845 474 0974
- Twitter: @boomweb

search engine optimisation conversion rate optimisation social media marketing pay per click management email marketing web analytics